



Baltimore Regional Cooperative Purchasing Committee

BRCPC NOTES | 2/11/20

✓ Old Business:

- **March In-Service – Tuesday, March 31, 2019**
 - Agenda Attached **Sold Out**
- **Streetlight Cooperative Procurement Workgroup Update** Leah Miller does not see a path to a cooperative procurement. A reverse auction was discussed but Anne Arundel County and the State of MD indicated that they were not permitted to use this procurement method by policy.
- **Procurement Card Program Rebid Spring of 2020 – No plans for rebid.** The current contract expires on November 30, 2020.

✓ New Business:

- **Calvin Gladden – DGS** – Discussion about collaboration on a cooperative procurement for uniforms. Collaboration on custom and tailored uniform requirements was discussed because of the narrow supply chain, especially domestic options. Handout attached.
 - **Harford:** expressed requirements for purchase and rental needs; mentioned that there is an EXPO in June for Public Safety that has uniform companies exhibiting
 - **Anne Arundel:** has nine agreements covering a wide variety of needs; Challenge is firefighter paints and availability of cotton; Expressed a concern with generic specifications and sees a multiple contract approach being preferred
 - **Howard:** shared their vendors and that we are all using the same vendors so this category is a good candidate for cooperative purchasing
 - **Carroll:** product consistency in vendors is a challenge; Hi-Visibility uniforms may be a good first cooperative procurement.
 - **State of MD:** Maryland Correctional Services is an option but may need some expansion to meet higher demand realized through a cooperative

It was agreed that everyone would return to the next meeting with their requirements for hi-visibility uniforms so a cooperative procurement could be developed and lead by the State of MD.

- Discussed whether participants saw a need to develop an emergency list of contracts that could be managed at the BRCPC level.
 - State of Md has a list of emergency contractors that have responded to an RFI and are willing to serve during emergencies
 - Howard County has a list of contractors for emergencies
 - Anne Arundel County would like a summary of tips & tricks for emergencies
 - Harford County issues valid contracts for emergencies
- **Cooperative Opportunities from February Month in Brief** – attached
 - Howard and Carroll Counties want more information on WCMCOG's solicitation



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- on diesel fuel
- State of MD will be bidding for diesel fuel in summer '20; Police Tasers will also be bid – they will circulate the RFB for collaboration; Microvending is becoming a big thing and they plan to issue a bid for this as well – exploring Blind Industries requirements for vending exclusivity.
- Howard CPS is issuing a cooperative procurement for Pest Management between Howard and Baltimore County Public Schools
- Veritiv Handout: noted that Veritiv was awarded an MRO contract by the State of MD along with other regulars, such as WW Grainger, Fastenal, and MSC Industrial. Veritiv believes they are set apart from the others because of their unique relationship with EcoLab product offerings Calvin Gladden, DGS confirmed the award
- **Roundtable:** Current objectives, obstacles and direction –
 - Anne Arundel County: implementing the W.B. Mason contract has been a fantastic experience
 - Baltimore County
 - City of Annapolis
 - City of Baltimore
 - Carroll County : requirements for cameras in school buses is developing because of current legislation – cooperative procurement opportunity
 - Harford County
 - Howard CC
 - Howard County
 - Queen Anne's County
 - Others in Attendance
 - Charles CPS: looking for a cooperative contract for accessible vans to transport children
- ✓ **No reports will be heard from other committees – Reports are posted on the BRCPC Member Portal webpage.**
- ✓ **Open**