



*Call Report issued by Debbie Groat*

5/13/20	Debbie Groat
	<b>County/City COVID19 Workgroup</b>
	Andrew Hime, Karen Myers, Rick Konrad, Stacy Rappold, Keasha Brown, Megan Bluthardt, Brian Snyder and Calvin Gladden

**DISCUSSION**

Main point of discussion was to share information on COVID19 operations, disruptions and supply chain demands:

- a. Debbie opened discussion with burn rate information that can be shared with our schools and community colleges as they begin the process of determining what PPE is needed for reopening. A calculator of 2-5 times more was given to them yesterday. Andrew shared that AACO reviewed hospital data and they were at 3-4K/day prior to COVID19 and are using 2-3 times that now. AACO figures 2-3 times the normal burn rate.
- b. Debbie asked what kind of supplies are being received from MEMA and is this a primary source for PPE supplies. Most said they received some PPE from MEMA. Harford shared information from their emergency manager that it was 5-10% of their stock. Calvin shared that MEMA is working on tracking their stock and deliveries. He will share that information when he receives it.
- c. Calvin shared that the marketplace is loosening up. They continue to need warehouse space but UA has agreed to extend their lease in Sparrows Point. Working on gown sourcing. Their March order for N95 masks are starting to come in. Noted that UA is making gowns for the State at about 400K per week. They are the isolation, class 1 type. UA contact is Stacey Ullrich; [sullrich@underarmour.com](mailto:sullrich@underarmour.com) Calvin also shared that the State issued an RFI for PPE supplies and he will share the results.
- d. Andrew shared that they are still seeing delays out of China and AACO is diversified in their PPE supply approach. Looking for deliveries of ordered N95, and still need gowns. Developing their long-term PPE supply plans. Example, it would cost approximately \$1.6M to charter a 747 plane to deliver supplies from Germany via Shanghai end route to USA. Exploring non-plane options, such as fast boats. Interested in talking about a cooperative effort for long-term PPE supply needs.
- e. Karen shared information about EMS Innovations in Pasadena, MD and that they are confirming deliveries but still pushing the date out as time goes on. Andrew shared that EMS offered to sell AACO Harford's stock (that is prepaid stock) and they refused but believe that others may have purchased that order for a higher price than Harford prepaid. Otherwise, Harford is tracking deliveries on placed orders.
- f. Keasha stated that they have received four MEMA deliveries for surgical masks and gloves. They are taking this time to build their supplier base. The City has a policy that they will not pay in advance of receipt but have used PCards for payment. They are also using this time to observe teleworking habits as they develop their plans for going forward. MBE/SBE usage is also being looked at to ensure they are getting a share of the COVID19 spending.

- g. Brian said that they are looking at the CARE Act and planning so they can maximize what they can apply for through that grant. The Mayor is focused on opening up small businesses and what opening the government will look like.
- h. Rick is tracking order deliveries and they have placed an order for the super region for gowns with no firm delivery, as is the norm under COVID19.
- i. Debbie suggested that we talk internally about what PPE is needed as a going forward, long term strategy and be ready to speak about a cooperative effort next Wednesday.

**Action Items:**

- 1.** Debbie will send out information received from Calvin on their RFI for PPE Suppliers.
- 2.** All will share with Debbie what's their dependency on MEMA for PPE supplies.