



The Baltimore Metropolitan Council (BMC) will release the *2018 Family-Supporting Jobs Report* on **Tuesday, July 10**. The following highlights the key findings within the report.

**Key findings about family-supporting jobs in the Baltimore region:**

- Family-supporting jobs will represent 13.8 percent, or 238,871 jobs, of the Baltimore region’s hiring demand during the next decade.
- They are projected to grow by 13.4 percent from 2016 to 2026. Family-supporting job growth in the Baltimore region ranks eighth among its peer regions throughout the U.S.
- The top five sectors by total hiring demand for family-supporting jobs are: construction, business services, healthcare, finance and insurance, and wholesale.
- Construction will remain the sector with the most opportunity to earn a family-supporting wage.
- The sectors with large shares of family-supporting job demand are: construction; wholesale; information technology; and finance and insurance.

**Key findings about education and training:**

- Roughly three-quarters of the region’s family-supporting jobs have a typical entry-level education of a high school diploma.
- Wages typically rise with educational attainment. Attaining an associate’s degree is the greatest predictor of increased earnings for family-supporting jobs.
- While a large percentage of projected openings for family-supporting jobs require no work experience, almost all (99.9 percent) of these occupations require on-the-job training and/or education beyond a high school diploma.
- For adults with a high school diploma or equivalency, the highest demand occupations are:
  - first-line supervisors of office and administrative support workers;
  - sales representatives for services;
  - sales representatives for wholesale and manufacturing;
  - first-line supervisors of construction trades;
  - carpenters;
  - electricians; and
  - plumbers, pipefitters and steamfitters.

They collectively represent 34.8 percent of total demand for family-supporting jobs.



- For adults with a postsecondary credential, such as a certificate, the highest demand occupations are:
  - licensed practical and licensed vocational nurses;
  - automotive service technicians and mechanics;
  - HVAC mechanics and installers; and
  - medical records technicians.They collectively represent 8.2 percent of total demand for family-supporting jobs.

- For adults with an associate’s degree, the highest demand occupations are:
  - paralegals;
  - computer network support specialists;
  - web developers;
  - electrical engineering technicians;
  - radiologic technologists; and
  - dental hygienists.They collectively represent 6.4 percent of total demand for family-supporting jobs.

**Key findings about specific professions:**

- For workers who desire the flexibility to move between sectors, the three occupations with the greatest transferability - or cross-sector demand – are:
  - first-line supervisors of office and administrative support workers;
  - sales representatives in service-related fields; and
  - executive assistants.
- The top ten family-supporting careers expected to have the highest total hiring demand in the next decade are:
  - first-line supervisors of office and administrative support workers;
  - sales representatives in service-related fields;
  - sales representatives for wholesale and manufacturing;
  - first-line supervisors of construction trades;
  - carpenters;
  - electricians;
  - plumbers, pipefitters and steamfitters;
  - licensed practical and licensed vocational nurses;
  - automotive service technicians and mechanics; and
  - executive secretaries and executive administrative assistants.

Collectively, these occupations make up 42.8 percent of total hiring demand for family-supporting jobs.