



March 27, 2018

Ms. Debbie Groat
Coordinator, Cooperative Purchasing
Baltimore Metropolitan Council
1500 Whetstone Way, Baltimore, MD 21230

Subject: Baltimore Regional Cooperative Purchasing Council (BRCPC) Regional Offer.

Dear Ms. Groat

Unique Communications Solutions is pleased to offer the Baltimore Regional Cooperative Purchasing Council (BRCPC) and its associated organizations a Regional Offer for the Configuration Accounting Informational Retrieval System (CAIRS), Unified Communications Management System (UCMS).

Unique Communications Solutions will provide the following discounts shown below if the GSA Schedule 70 is used. The software discounts for the BRCPC Regional offer are as follows;

- 5% Software discount on all orders until the cumulative order total reaches \$500,000.
- 10% Software discount on all orders after cumulative total reaches \$500,001 to \$1,000,000.
- 15% Software discount on all orders after cumulative total reaches \$1,000,001 to \$2,500,000.
- 20% Software discount on all orders after cumulative total reaches \$2,500,001.

The cumulative order totals will begin yearly on January 1. The first order of each yearly period will receive a 15% software discount.

The CAIRS product family allows organizations to manage all of their telecommunications and data infrastructure from an integrated suite of software modules. This includes; Alarm & SNMP trap monitoring with paging, e-mail and text notifications, Asset & Inventory management, Automated Attendant/Phone Trees, Automated Switch Interface (ASI) voice switch provisioning, Consolidated Call Accounting & Billing, Cable & Facilities management, Automated E-911 updates/ALI-Automatic Location Information, Telephone, Circuit, Radio, Network, MAC & IP address management, VoIP Discovery (IP phone location tracking and interface to E-911. Data/Billing imports and exports, CAIRS Interfaces to Remedy, SAP and Peoplesoft like systems.

CAIRS UCMS allows organizations to save time, money, and resources through the use of automation.

See Attachment 1 for a description of Unique Communications Solutions CAIRS product line.
See Attachment 2 for Unique Communications Solutions CAIRS GSA contract and pricing. The VoIP Discovery module is in the process of being added to our GSA contract.

Very respectfully,

Richard F. Lendowski

Richard F. Lendowski
Sales Account Manager
Unique Communications Solutions

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Attachment 1



CAIRS is a Unified Communication Management solution that offers a full suite of modules to provide a single integrated system that allows personnel to manage telecommunication assets. CAIRS provides a single interface for Call Accounting, Inventory Management, Facilities Management, Work Order/Trouble Ticket Processing and Switch Syncs and Provisioning. Reporting capability is available within each module, users can easily export information to use in other systems.



Automated Switch Interface (ASI) allows personnel to simultaneously process multi-user moves, adds and changes (MAC). ASI manages multiple switches and/or a combination of switches including TDM, VoIP and Hybrid. Personnel can schedule set provisioning for non-peak hours.



Subscriber Portal empowers managers/Telephone Control Officers (TCO) to review monthly billing data, request services via orders or trouble ticket and search directory information all on-line. Managers/TCO's can use the online portal to view and download monthly bills. As orders progress through CAIRS, managers/TCO's can receive updates until completion. **Subscriber Portal** also provides a searchable online phone book.



CAIRS VoIP Discovery is used to enhance the reliability of Enterprise 911 Automatic Location Information data which is provided to a PSAP through a CAIRS interface. Through network scanning, **CAIRS VoIP Discovery** has the ability to update the ALI to ERL association and automatically update the E911 PSAP in real-time. **CAIRS VoIP Discovery** also enhances the reliability of Facilities Management records such as Cable Plant Connectivity by automatically updating the connectivity of endpoints through automatic discovery.



CAIRS Traffic and Alarm provides network traffic analysis and alarm monitoring. With an easy to read dashboard and reports; management and technicians can quickly gather critical information and take action. **Traffic** provides critical tools to assess voice network resource utilization for future planning and reducing expenses. **Alarms** proactively monitors the network element and notifies individuals or a group via cell, text, or email.



CAIRS 911 Interface formats CAIRS data into a NENA Standard or CSV File to be shared with other E911 Systems. Working together with IP Discovery, the interface can automatically update a PSAP system based on a your schedule.



Morale Call Manager & Auto Attendant provides an automated attendant and morale call management. The Auto Attendant system provides unlimited Phone Tree level with text-to-voice setup. The automated attendant can be set up with Inbound Routing making it possible for a single system to manage multiple sites or multiple functions for a single site. **Morale Call Manager** controls each user's morale call length and frequency.



Attachment 2



**GENERAL SERVICES ADMINISTRATION
FEDERAL SUPPLY SERVICE
AUTHORIZED FEDERAL SUPPLY SCHEDULE CATALOG/PRICE LIST**

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through **GSA Advantage!**, a menu-driven database system. The INTERNET address for **GSA Advantage!** is <http://www.gsaadvantage.gov>

SCHEDULE TITLE: Federal Supply Schedule 70 – General Purpose Commercial Information Technology Equipment, Software, and Services

CONTRACT NUMBER: GS-35F-266GA
CONTRACT PERIOD: March 15, 2017 – March 14, 2022

For more information on ordering from Federal Supply go to this website: www.gsa.gov/schedules

CONTRACTOR: [Unique Communication Solutions](#)
1665 W Horizon Ridge Pkwy
Henderson NV, 89012
Phone number: 702-216-0266
Fax number: 702-216-1213
E-Mail: support@unique.net

CONTRACTOR'S ADMINISTRATION SOURCE: Jane Lendowski Director of Customer Relegations
[1665 W Horizon Ridge Pkwy](#)
Henderson NV, 89012
Phone number: 702-216-0266 ext. 4328
Fax number: 702-216-1213
E-Mail: jane@unique.net

BUSINESS SIZE: [Small Business](#)

CUSTOMER INFORMATION:

1a. TABLE OF AWARDED SPECIAL ITEM NUMBERS (SINs)

SIN	DESCRIPTION
132 33	Perpetual Software License Visual, Speech, and Hearing Aid Software.
132 8	Purchase of New Equipment
132 51	Information Technology Professional Services
132 34	Maintenance of Software as a Service

1b. LOWEST PRICED MODEL NUMBER AND PRICE FOR EACH SIN:
(Government net price based on a unit of one)

[See Pricelist attached below](#)