



<http://www.baltometro.org>
<http://www.mwcog.org>

MAPT Invitation for Bids No. 2015-42
 Furniture (Office, School, Library, Etc.) and Equipment

Issued by Howard County, Maryland
 Office of Purchasing
 on behalf of the
 Mid-Atlantic Purchasing Team

**Contract Period: January 1, 2021 – December 31, 2021
 with 4 one-year renewal options remaining**

December 11, 2020

AWARDED VENDOR CONTACT INFORMATION

<i>Name /Address /FEIN</i>	<i>Bidder Contact (Name, Title, Email, Telephone No., Fax No., Website)</i>	<i>MBE Certified*</i>	<i>Payment Terms</i>
Agati, Inc. 1219 West Lake Street Chicago, IL 60607 36-3529331	Nathaniel Hawkins Contracts Administrator nhawkins@agati.com 312-829-1977 312-829-8429 Fax www.agati.com	No	Net 30
American Design Associates, Inc. 606 Baltimore Avenue Suite 405 Towson, MD 21204 52-2083508	James M. Jones President jimjones@americandesignonline.com 410-823-5500 410-823-5508 Fax www.americandesignonline.com	No	Net 30
American Office Equipment, Co., Inc. 309 N. Calvert Street Baltimore, MD 21202 52-0555478	David Kuntz President dkuntz@americanoffice.com 410-539-7529 410-837-4952 Fax www.americanoffice.com	No	Net 30

Name /Address /FEIN	Bidder Contact (Name, Title, Email, Telephone No., Fax No., Website)	MBE Certified*	Payment Terms
Arcadia Chair Company 5692 Fresca Drive LaPalma, CA 90623 95-2981958	Liz Farkas Contract Administrator lizf@arcadiacontract.com 714-562-8200 714-562-8202 Fax www.arcadiacontract.com	No	Net 30
Arcon Resources, Inc. dba Revolution Products 36 Weatherby Drive Greenville, SC 29615 57-0752328	Elise Patterson President eap1417@bellsouth.net GP29616@gmail.com 864-313-0550 864-281-0940 Fax www.revolutionproducts.com www.cbaatlanta.com	No	Net 30
Biofit Engineered Products, L.P. 15500 Biofit Way Bowling Green, OH 43402 52-1819340	Elizabeth J. Sworden Executive Assistant liz.sworden@biofit.com 419-823-1089/800-597-0246 419-823-1342 Fax www.biofit.com	No	Net 30
Borgo Upholstery Limited O/A Borgo Contract Seating 324 Carlingview Drive Toronto, Ontario M9W 5G5 Canada 100585041	Lucas Spassiani lucas@borgo.com 416-679-8133 416-679-8139 Fax www.borgo.com	No	Net 30
Brodart Co. Clinton County Industrial Park 280 North Road McElhattan, PA 17748 23-2248758	Athena Snook Project Coordinator athena.snook@brodart.com 888-521-1884 570-769-7641 Fax http://www.brodartfurniture.com/	No	Net 30
CBA / Charlotte, Inc. 6716 Louisburg Square Lane Charlotte, NC 28210 56-1767208	Thomas W. Brake Owner / President cba@carolina.rr.com 704-365-3333 704-365-4909 Fax www.cbacharlotte.com/	No	Net 30
Commercial Furniture Group, Inc. 810 West Hwy 25/70 Newport, TN 37821 43-0730877	Mark Milliken Vice President of Sales, East mmilliken@mycgroup.com 423-623-0031 423-625-1835 Fax www.commercialfurnituregroup.com/	No	Net 30

Name /Address /FEIN	Bidder Contact (Name, Title, Email, Telephone No., Fax No., Website)	MBE Certified*	Payment Terms
Conset America 225 Elf Way Pittsboro, NC 27312 26-2294259	Shane Boland Manufacturer Representative info@conset.us 800-293-9051 919-542-6145 Fax www.conset.us	No	Net 30
Corilam Fabricating Co., Inc. PO Box 361, 201 Macy Grove Road Kernersville, NC 27284 56-1106892	Jonathan Whitley National Sales Director contracts@corilam.com 336-993-3511 336-993-2383 Fax www.cfceducational.com	No	Net 30
Cromwell Valley Business Interiors, LLC 936 Cromwell Bridge Road Towson, MD 21286 26-4002478	Kenneth J. Cass Vice President kcass@cvbionline.com 410-499-5282 888-603-0046 Fax http://cvbionline.com	No	Net 30
Dancker, Sellew & Douglas, Inc. FultonSt1, LLC dba dancker 8800 Lottsford Road Largo, MD 20774 13-5021075	Steve Schultz Account Executive sschultz@dancker.com 410-951-3205 Cell 410-253-1353 www.dancker.com	No	Net 30
Dauphin North America 100 Fulton Street Boonton, NJ 07005 22-3258679	Gary D. Chin President gchin@dauphin.com 800-631-1186 800-220-3844 Fax www.dauphin.com www.valofurniture.com	No	Net 30
David Edward Company 1407 Parker Road Baltimore, MD 21227 52-0786309	Kevin Pitts VP Sales kpitts@davidedward.com 410-242-2222 410-242-1111 Fax www.davidedward.com	No	Net 30
Ditto Sales, Inc. dba Versteel 2332 Cathy Lane Jasper, IN 47546 35-1176142	Karla Mattingly Sales and Contract Coordinator kmattingly@versteel.com 800-876-2120 812-482-9318 Fax www.versteel.com	No	Net 30
Diversified Educational Systems, Inc. 205 E. Washington St., PO Box 368 Middleburg, VA 20118-0368 54-0847148	Anita VanSice, CFO avansice@des.com 540-687-7060 540-687-7063 Fax www.des.com/	No	Net 30

Name /Address /FEIN	Bidder Contact (Name, Title, Email, Telephone No., Fax No., Website)	MBE Certified*	Payment Terms
Douron, Incorporated 10 Painters Mill Road Owings Mills, MD 21117 52-0889531	Paul Glaudemans Vice President pglaudemans@douron.com 410-363-2600 410-363-1659 www.douron.com	Yes	Net 30
Edwards & Hill Office Furniture 10810 Guilford Road, Suite 101 Annapolis Junction, MD 20701 52-2102964	Hans Edwards Partner hans@edwardsandhill.com 301-317-4250 202-478-1777 Fax http://www.edwardsandhill.com	Yes	Net 30
Encore Seating, Inc. now Arcadia Chair Company	See Arcadia Chair Company		
Everest Expedition, LLC dba The Worden Company 199 East 17 th Street Holland, MI 49423 45-5558968	Stephen De Loof Controller sdeloof@wordencompany.com 616-392-1848 616-392-2542 Fax www.wordencompany.com	No	Net 30
Exemplis, LLC 6415 Katella Avenue Cypress, CA 90630 33-0697684	Derek Cairo Senior Contracts Administrator dcairo@exemplis.com 714-995-4800 714-995-4885 Fax http://www.sitonit.net/ http://www.ideondesign.com	No	Net 30
Fairway Holdings, Inc. dba Berco Furniture Solutions 111 Winnebago St. Louis, MO 63118	Denise Cason dcason@bercotables.com 888-772-4788 888-772-4789 Fax www.bercoinc.com	No	Net 30
Fluidconcepts & Design, Inc. 2400 Winston Park Drive, Unit 1 Oakville, Ontario, L6H 0G7 Canada 870825916	Lydia Leclair lydia@fluidgroup.com 905-672-5258 866-789-6057 Fax http://www.fluidconcepts.ca/	No	Net 30
Glover Furniture and Design Group, Inc. now American Design Associates	see American Design Associates		

Name /Address /FEIN	Bidder Contact (Name, Title, Email, Telephone No., Fax No., Website)	MBE Certified*	Payment Terms
Groupe Lacasse, LLC 222 Merchandise Mart Plaza, Suite 1042 Chicago, IL 60654-1129 38-3504222	Ben Wagenmaker Government Contract Administrator ben.w@groupelacasse.com 888-522-2773 800-461-2643 Fax www.grouplacasse.com	No	Net 30
The Gunlocke Company, LLC One Gunlocke Drive Wayland, NY 14572 22-3887942	Amber Hardin Public Sector Program Manager gunlockegovcontracts@hnicorp.com 563-299-7300 585-728-8350 Fax www.gunlocke.com	No	Net 30
Hann Manufacturing, Inc. dba Hann 4678 N. State Route 60 NW McConnelsville, OH 43756 31-1439445	Jay L. Krause National Contracts Manager hann@ironfurnace.com 740-962-4885 740-962-4877 Fax http://www.hannmfg.com/	No	Net 30
Hi5 Furniture, Inc. 8301 NW 101 st Terrace, Suite 7 Kansas City, MO 64153 80-0253153	Dawn Yates Owner dawn@hi5furniture.com 816-774-4050 816-817-4910 Fax www.hi5furniture.com	No	Net 30
High Point Furniture Industries, Inc. HPFI 1104 Bedford Street High Point, NC 27263 56-0671724	Carey Fowler Marketing Administrator careyf@hpfi.com 800-447-3462 ext. 2223 336-431-0673 Fax www.hpfi.com	No	Net 30
Humanscale Corporation 220 Circle Drive, North Piscataway, NJ 08854 11-2793425	Katie Miglin Senior Contract Administrator kmiglin@humanscale.com 732-537-2944 732-356-4146 Fax www.humanscale.com	No	Net 30
Indiana Furniture Industries, Inc. 1224 Mill Street, PO Box 270 Jasper, IN 47547-0270 35-0408870	Michael A. Blessinger Vice President, Sales & Marketing mike.blessinger@indianafurniture.com 812-482-5727 812-482-9035 Fax www.indianafurniture.com	No	Net 30
Inscape 221 Lister Avenue Falconer, NY 14733 510391804	Sarah Trotman Government Coordinator strotman@inscapesolutions.com 905-953-5173 866-467-2273 Fax http://inscapesolutions.com http://officespecialty.com	No	Net 30

Name /Address /FEIN	Bidder Contact (Name, Title, Email, Telephone No., Fax No., Website)	MBE Certified*	Payment Terms
Interior Concepts Corp. 18525 Trimble Court Spring Lake, MI 49456 38-3071703	Jay L. Krause National Contracts Manager interiorconcepts@ironfurnace.com 800-678-5550 616-846-3925 Fax http://www.interiorconcepts.com/	No	Net 30
Ironwood Manufacturing, Inc. dba Ironwood 1700 Turner Street Missoula, MT 59806 81-0455534	Jay L. Krause National Contracts Manager jay.krause@ironfurnace.com 406-721-4747 406-721-8424 Fax http://www.ironwoodmfg.com/	No	Net 30
Jonti-Craft, Inc. 171 State Hwy 68 Wabasso, MN 56293 41-1363704	Thomas J. Franta Senior Executive VP Sales sales@jonti-craft.com 507-342-5169 507-342-5617 Fax www.jonti-craft.com	No	Net 30
Kimball Office, Inc. 1600 Royal Street Jasper, IN 47549-1022 35-1688210	Stacy Huelsman State Contract Specialist kogov@kimball.com 800-482-1616 812-481-6174 www.kimballoffice.com/	No	Net 30
Lakeshore Learning Materials 2695 E. Dominguez Street Carson, CA 90895 94-1525814	Heather Saretsky Sales Operations hsaretsky@lakeshorelearning.com 800-421-5354/310-537-8600 ext. 2864 310-537-7990 Fax www.lakeshorelearning.com	No	Net 30
La-Z-Boy Contract Furniture KNU, LLC 1 Best Drive, PO Box 9 Ferdinand, IN 47532 20-2599789	Shane Boland Manufacturer's Representative customerservice@lzbcontract.com sales@midatlanticfurnituregroup.com 812-367-2493 www.lzbcontract.com	No	Net 30
Lesro Industries, Inc. 1 Griffin Road Bloomfield, CT 06002 06-0898258	Mark Dunton Technical Marketing Project Coordinator mark@lesro.com 800-275-7545 860-243-5392 Fax www.lesro.com	No	Net 30

Name /Address /FEIN	Bidder Contact (Name, Title, Email, Telephone No., Fax No., Website)	MBE Certified*	Payment Terms
Liberty Systems, Inc. 1313 Roth Avenue Allentown, PA 18102 52-1764789	James L. Malise Vice President kmiller@libertysystemsinc.com 800-487-6421 800-821-4996 Fax www.libertysystemsinc.com	No	Net 30
Library Interiors, Inc. 45 Beaverson Blvd., Ste. 2C Brick, NJ 08723 45959 Clarks Road California, MD 20619 22-2589756	Paula Altman Library Consultant paltman@libraryinteriorsinc.com 732-262-8600 / 301-461-3528 732-262-8601 / 866-850-4814 Fax www.libraryinteriorsinc.com	No	Net 30
The Marvel Group, Inc. dba Marvel 3843 West 43 rd Street Chicago, IL 60632-3520 06-1706435	Leah Del Nagro delnagrol@marvelgroup.com 773-843-7550 773-843-2959 Fax http://www.marvelgroup.com/	No	Net 30
Maryland Correctional Enterprises 7275 Waterloo Road Jessup, MD 20794 52-6002033	Todd Deak Director of Sales todd.deak@maryland.gov 410-540-5409 410-540-5569 Fax www.mce.md.gov	No	Net 30
Maxon Furniture, Inc. 200 Oak Street Muscatine, IA 52761 42-1295118	Abe Soria Government Sales Manager soriaa@maxonmail.com 800-876-4274 800-257-2635 Fax http://www.maxonfurniture.com/	No	Net 30
Mayline Company, LLC 619 North Commerce Sheboygan, WI 53081 39-1979690	see Safco Products Co. dba Mayline		
MDM Office Systems, Inc. dba Standard Office Supply 6411 Ivy Lane, Suite 700 Greenbelt, MD 20770 52-1360724	Milton Morris miltonmorris@mdmstandard.com lnaylor@mdmstandard.com 301-559-7100 301-486-7520 Fax www.standardofficesupply.com	Yes	Net 30
Melos, Inc. PO Box 9030 Hampton, VA 23670-0030 56-1788384	Jason A. Green President Jason@melosinc.com 757-224-9441 757-299-8282 Fax http://www.melosinc.com	No	Net 30

Name /Address /FEIN	Bidder Contact (Name, Title, Email, Telephone No., Fax No., Website)		MBE Certified *	Payment Terms
MOI, Inc. 2923 Lord Baltimore Drive Baltimore, MD 21244 52-1285474	Chris Hayden Executive Assistant chayden@moii.com 410-265-5600 410-265-5699 Fax http://www.moii.com/		No	Net
National Office Furniture 1205 Kimball Blvd Jasper, IN 47549 63-0577594	Leanna Bechtel Federal Programs Manager leanna.bechtel@nationalofficefurniture.com Phone: 800-482-1717 800-482-8800 Fax http://www.nationalofficefurniture.com		No	Net
Nova Solutions, Inc. 421 West Industrial Ave Effingham, IL 62401 37-1343933	Suzanne C. Lechman Contract Administrator slechman@novasolutionsinc.com 217-342-7070 217-342-7006 Fax www.novadesk.com		No	Net
Palmieri Furniture 1230 Reid Street Richmond Hill, Ontario Canada L4B1C4 104055066	Frank Palmieri Executive Vice President fpalmieri@palmierifurniture.com 800-413-4440 905-731-9878 Fax www.palmierifurniture.com		No	Net
Paragon Furniture, Inc. 2224 E Randol Mill Road Arlington, TX 76011 75-1986305	Jay L. Krause National Contracts Manager paragon@ironfurnace.com 817-633-3242 817-633-2733 Fax http://www.paragoninc.com/		No	Net
Price Modern, LLC 2604 Sisson Street Baltimore, MD 21211 30-0028117	Brent Matthews Senior Vice President Brent.matthews@pricemodern.com 410-366-5500 410-235-8382 Fax www.pricemodern.com/		No	Net
Regency Seating, Inc. 2375 Romig Road Akron, OH 44320 56-2364796	John "Skip" Summerville President skip@regencyof.com 330- 848-3200 330-848-6260 Fax www.regencyof.com		No	Net
RFM Seating 619 SW Wood Street Hillsboro, OR 97123	Shane Boland Manufacturer's Rep customerservice@rfmseating.com 800-447-5542 www.rfmseating.com		No	Net

Name /Address /FEIN	Bidder Contact (Name, Title, Email, Telephone No., Fax No., Website)	MBE Certified*	Payment Terms
Rudolph's Office & Computer Supply, Inc. 6610 Amberton Drive Suite 400 Elkridge, MD 21075	Matthew Fournier Furniture Support Specialist mfournier@rudolphsupply.com 410-931-4150 ext. 1218 410-931-4158 Fax www.rudolphsupply.com	Yes	Net 30
Safco Products Co. dba Mayline 5600 North Highway 169 New Hope, MN 55428 41-0911459	Yvonne Moore Supervisor, State / Local Contracts yvonnemoore@safcoproducts.com 920-457-0222 ext. 316 920-457-7388 Fax www.mayline.com/	No	Net 30
School Specialty, Inc. 100 Paragon Parkway Mansfield, OH 44903 39-0971239	Leonard Adkins leonard.adkins@schoolspecialty.com 419-589-1900 / 888-388-3224 ext. 1656 419-589-1449 / 800-818-5537 Fax www.schoolspecialty.com	No	Net 30
Shuttle System, LLC dba Navetta 11340 Montgomery Road, Suite 205 Cincinnati, OH 45249 26-1573268	Jay L. Krause National Contracts Manager shuttle@ironfurnace.com 513-489-3727 513-489-7539 Fax http://www.shuttlefurniture.com/	No	Net 30
Sommer Metalcraft Corp. dba Library Bureau Steel 315 Poston Drive Crawfordsville, IN 47933 35-0820739	A.A. "Fred" Catania, Co-Owner Elizabeth Soudan, Library Project Manager fredcatania@librarybureausteel.com elizabeth.soudan@librarybureausteel.com 856-696-5700 765-359-4202 Fax www.librarybureausteel.com	No	Net 30
Source International 545 Hartford Turnpike Shrewsbury, MA 01545 04-2752053	Bethany Parks National Sales Manager bparks@sourceinternationaldesign.com 800-722-0474 508-842-1838 Fax www.sourceinternationaldesign.com	No	Net 30
Steelcase, Inc. 901 44 th Street, S.E. Grand Rapids, MI 49508 380819050	Janet Davis jdavis3@steelcase.com 703--946-4252 518-439-6074 Fax www.steelcase.com	No	Net 30
StorageLogic of Maryland, Inc. 47 Loveton Circle, Suite Q Sparks, MD 21152 26-1555596	Dave Long Treasurer dlong@storagelogicinc.com 410-472-0824 410-472-0827 Fax www.storagelogicinc.com	No	Net 30

Name /Address /FEIN	Bidder Contact (Name, Title, Email, Telephone No., Fax No., Website)	MBE Certified*	Payment Terms
Teknion, LLC 350 Fellowship Road, Suite 100 Mt. Laurel, NJ 08054 22-3785040	Jeffrey M. Kraus Vice President – Business Operations jeff.kraus@teknion.com 856-596-7608 856-596-8088 Fax www.teknion.com/products	No	Net 30
Trendway Corporation PO Box 9016 Holland, MI 49422 38-1864337	Patti J. Vander Hulst Contract Specialist pvanderhulst@trendway.com 616-994-5340 616-399-0668 Fax www.trendway.com	No	Net 30
TSRC, Inc. The Supply Room Companies 14140 N Washington Hwy Ashland, VA 23005 54-1474203	Mark Hudson mhudson@thesupplyroom.com Cell703-6233068 804-412-7500 804-412-7575 Fax www.tsrcinc.net	Yes	Net 30
U S Business Interiors now Dancker, Sellew & Douglas, Inc. FultonSt1, LLC dba dancker	see Dancker, Sellew & Douglas, Inc		
Washington Office Interiors, LLC 12354 Carroll Avenue Rockville, MD 20852 20-2476206	Barbara A. Barry Principal / Owner bbarry@washingtonoffice.com 301-770-4327 / 301-906-0528 888-792-2135 Fax www.washingtonoffice.com	Yes	Net 30
Whitney Bros., Co dba Whitney Brothers 98 Railroad Street Keene, NH 03431 02-0203910	Brian Vaillancourt VP Sales & Marketing bvaillancourt@whitneybros.com 603-352-2610 x112 603-357-1559 Fax www.whitneybros.com	No	Net 30
Zoom, Inc. PO Box 2042 Rockville, MD 20847 20-2345463	Maureen Levy President, CEO maureen@zoominc.org 301-299-7155 301-299-7166 Fax www.zoominc.org	Yes	Net 30

***MBE Certified: This indicates that at the time of award the supplier was certified as a Minority Business Enterprise (MBE) through a Government entity.**