

# BALTIMORE COUNTY PUBLIC SCHOOLS

Darryl L. Williams, Ed.D. ♦ Superintendent ♦ 6901 North Charles Street ♦ Towson, MD ♦ 21204

## ADDENDUM NUMBER 1

DATE: January 10, 2023  
BID NAME: Safety Shoes  
BID NUMBER: GDA-312-23  
DUE DATE: NO CHANGE  
DUE TIME: NO CHANGE

TOTAL PAGES: 2

The following revisions and responses to questions are made to the original bid document. This addendum forms a part of the Contract Documents and modifies the Original Solicitation Documents accordingly and as noted below. Acknowledge receipt of this Addendum in the space provided on the "Addenda" form within the Form of Proposal.

The solicitation inquiries received prior to the issuance of this addendum are as follows:

### **SPECIFICATIONS**

REMOVE In Part II Section 10.0 Bid Opening, remove "and their prices" on item 10.1.

### **GENERAL**

| # | Inquiry  | Response  |
|---|--|---|
| 1 | Are you asking for a 2-year warranty on every pair of footwear sold?   | BCPS is requesting a 12-month warranty on boots/shoes.  |
| 2 | Do we need to complete and return the SMALL AND MINORITY BUSINESS ENTERPRISE UTILIZATION AFFIDAVIT if we are not a Small & Minority business and will not be using one?  | For all SBE/MBE questions, please contact Bob Ball at 443.809.9390 or <a href="mailto:rball@bcps.org">rball@bcps.org</a> .  |
| 3 | The proposal sheet seems to only ask what the discount percentage is. Are you just looking for the largest discount off MSRP? Since we are the manufacturer and use no middlemen or distributors our discounts may be less but our prices are still less. Is there any way for us to show how much of a selection we have at certain price points to demonstrate what the best value is compared to perceived discount percentage? | For the purpose of this bid, the award criteria listed in Part II Section 11.0 is still correct. Each brand will be evaluated independently, so a higher % off one brand will not impact a lower % off a different brand. |

*Raising the bar, Closing gaps, Preparing for our future*

All other specifications and terms remain as stated in original document. This addendum is hereby made a part of the Contract Documents, on which the contract is based and is intended to modify, explain, correct and/or add to the original Contract Documents.

**END OF ADDENDUM**

Gabriel da Graca  
Sr. Purchasing Agent  
Baltimore County Public Schools - Office of Purchasing

Cristina Blasetti, Manager, Facilities Grounds  
Bid file

**Baltimore County Public Schools**  
**GDA-312-23 IFB Safety Shoes**  
**Virtual Pre-Bid Meeting Attendance Sheet**  
**January 5, 2023 @ 1:30 pm**

| Company Name                           | Please indicate Attendance | Name & Title of Individual(s) Attending   | Email Address for Individual(s) Attending  |
|--|----------------------------|---|--|
| Saf-Gard Safety Shoe Co.               | Yes - We will attend       | Patrick Kubis, President; Wendy Laubach, Corporate Director; Steve Eyley, Territory Manager | <a href="mailto:pkubis@safgard.com">pkubis@safgard.com</a> ; <a href="mailto:wlaubach@safgard.com">wlaubach@safgard.com</a> ; <a href="mailto:meyley@safgard.com">meyley@safgard.com</a> |
| ShopSmitees LLC                        | Yes - We will attend       | Dana Smith Owner; Latrice Smith Owner   | shopsmitees@hotmail.com  |
| Red Wing Brands of America Inc         | Yes - We will attend       | Farien Masanz, Global Contracts Specialist; Randy Smale, Field Account Manager              | Randy.Smale@redwingshoes.com; <a href="mailto:farien.masanz@redwingshoes.com">farien.masanz@redwingshoes.com</a>   |
| Cintas Corporation- Loc. 042 Baltimore | Yes - We will attend       | Jerry Lingerman, Catalog Manager  | <a href="mailto:lingermanj@cintas.com">lingermanj@cintas.com</a>   |
| BCPS                                   |                            | Shanae Creek, Purchasing Representative   | <a href="mailto:screek@bcps.org">screek@bcps.org</a>   |
| BCPS                                   |                            | Gabriel Da Graca, Sr. Purchasing Agent  | <a href="mailto:gagraca@bcps.org">gagraca@bcps.org</a>   |
| BCPS                                   |                            | Christina Blasetti, Manager, Facilities Grounds   | <a href="mailto:cblasetti@bcps.org">cblasetti@bcps.org</a>   |
| BCPS                                   |                            | Nyanpee Gornor-Pewu-, Sr. Purchasing Agent  | <a href="mailto:ngornorpewu@bcps.org">ngornorpewu@bcps.org</a>   |
| BCPS                                   |                            | Bob Ball, SBE/MBE Consultant  | <a href="mailto:rball@bcps.org">rball@bcps.org</a> 443-809-9390  |