

# BALTIMORE COUNTY PUBLIC SCHOOLS

Dr. Myriam Rogers ♦ Superintendent ♦ 6901 North Charles Street ♦ Towson, MD ♦ 21204

October 7, 2024

All Participating Bidders:

This letter is to inform you that the Baltimore County Public Schools (BCPS) Office of Purchasing will make recommendation of award for “**GDA-307-25 Inspection, Maintenance, Repair, and Installation of Stage Curtain Systems**”.

The following firms have been selected and are pending approval by the Board of Education of Baltimore County at its regularly scheduled Board meeting on **November 4, 2024**.

Luxout Products Inc.	Richmond, VA
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Upon approval by the Board of Education, BCPS Contracts will contact Award Bidders regarding contract execution. BCPS Contracts may be contacted via email at [contracts@bcps.org](mailto:contracts@bcps.org) for instructions on how to complete the required documentation. Insurance certificates and signed contract must be received before a Purchase Order can be issued. Awarded firm(s) who have **not** done business with BCPS prior to this award, must register for a BCPS vendor number.

Click the link: <https://app.smartsheet.com/b/form/3176338d9b1b4666986e6eb8360f4200>

- Complete the form with the requested information.
- Attach a copy of your W9 via drag and drop to complete registration.
- Click Submit.
- A BCPS team member will email you your vendor number.

Thank you for participating in this procurement and for your interest in partnering with BCPS. We support and encourage your participation in future BCPS projects. If you have any questions concerning this notification, please contact me at the address shown below.

Sincerely,

*Gabriel da Graca*

Gabriel da Graca  
Sr. Purchasing Agent, Office of Purchasing  
Baltimore County Public Schools

c: Tony Corbett, Sr. Operations Supervisor  
[Contracts@bcps.org](mailto:Contracts@bcps.org)  
Bid file

*Engage. Empower. Excel.*

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**BID TABULATION - POSTING**

Bid Number : GDA-307-25

**Bid Name: Inspection, Maintenance, Repair and Installation of Stage Curtain Systems**

Bidders' Names		
Luxout Products Inc.		
	PRICE	UNIT
<b>ITEM 1: HARDWARE / RIGGING SYSTEMS</b>		
ITEM 1A: "REGULAR HOURLY LABOR RATE" for one (1) Technician:	\$95.00	\$/ hr
ITEM 1B: "REGULAR HOURLY LABOR RATE" for one (1) Apprentice / Helper:	\$75.00	\$/ hr
ITEM 1C: "REGULAR HOURLY LABOR RATE – OFF HOURS" for one (1) Technician:	\$143.00	\$/ hr
ITEM 1D: "REGULAR HOURLY LABOR RATE – OFF HOURS" for one (1) Apprentice / Helper:	\$113.00	\$/ hr
<b>ITEM 2: CURTAINS – HANGING / REPAIR</b>		
ITEM 2A: "REGULAR HOURLY LABOR RATE" for one (1) Technician:	\$80.00	\$/ hr
ITEM 2B: "REGULAR HOURLY LABOR RATE" for one (1) Apprentice / Helper:	\$60.00	\$/ hr
ITEM 2C: "REGULAR HOURLY LABOR RATE – OFF HOURS" for one (1) Technician:	\$110.00	\$/ hr
ITEM 2D: "REGULAR HOURLY LABOR RATE – OFF HOURS" for one (1) Apprentice / Helper:	\$75.00	\$/ hr
<b>ITEM 3: PREVENTATIVE MAINTENANCE (PM) PROGRAM - Includes all labor and materials - See Attachment A</b>		
ITEM 3A: PM FOR EACH ELEMENTARY SCHOOL	\$380.00	\$
ITEM 3B: PM FOR EACH MIDDLE SCHOOL	\$570.00	\$
ITEM 3C: PM FOR EACH HIGH SCHOOL	\$760.00	\$
<b>ITEM 4: CURTAINS - FABRICS: Furnish and Deliver (Does not include installation)</b>		
ITEM 4A: Front-set and Valance curtains - 25oz weighting	\$4.90	\$/ sqft
ITEM 4B: Front-set and Valance curtains - 22oz weighting	\$4.40	\$/ sqft
ITEM 4C: Muslin and Scrim curtains - 15oz weighting	\$3.35	\$/ sqft
ITEM 4D: Rear-set curtains - 15oz weighting	\$3.00	\$/ sqft
<b>ITEM 5: CLEANING - Rate includes removing, cleaning, and rehangng curtain</b>	<b>\$1.60</b>	<b>\$/ sqft</b>

**IMPORTANT: NO AWARD HAS BEEN MADE.**

Award bidder (s) has not yet been identified. Complete evaluation of the bids by BCPS representatives will occur in the near future. The recommended award will be available in the Office of Purchasing after the completed evaluation. Bids will not be available for review by bidders at the bid opening. BCPS reserves the right to review all materials and present a recommendation to the Board of Education prior to bids being available for review. Bid documents will only be available for review after approval of the contract by the Board. Bidders may call the Office of Purchasing to set up a date and time for reviewing bid documents.