



Office of Procurement Services  
8115 Gatehouse Road, Suite 4400  
Falls Church, VA 22042

July 11, 2022

ePallet, Inc.  
Attn: Janette Carpentier  
5115 Clareton Dr., Suite 200  
Agoura Hills, CA 91301

Reference: IFB#2000003523 – Food Products for the School Lunch Program

Dear Janette Carpentier:

**Acceptance Agreement**

**Contract Number: 4400011368**

This acceptance agreement signifies a contract award to ePallet, Inc. for the School Lunch Program for line items 11 and 98. The period of the contract shall be from Date of Award through June 30, 2027 with the option to renew for two (2) one-year periods.

The contract award shall be in accordance with:

1. This Acceptance Agreement;
2. The Terms and Conditions of IFB#2000003523, and all addenda;
3. Your bid dated May 12, 2022; and
4. The attached summarized Pricing Schedule.

Please note that this is not an order to proceed. A purchase order, which constitutes your notice to proceed, will be issued to your company. Please provide your Insurance Certificate according to Special Provisions Paragraph 17 within ten (10) days after receipt of this letter. Contract award documents may be viewed on the Fairfax County, Department of Purchasing and Supply Management website at: [www.fairfaxcounty.gov/cregister](http://www.fairfaxcounty.gov/cregister).

Sincerely,

Michelle R. Pratt  
Director

MRP/rt

FD  
7/12/22

**PRICING SCHEDULE**

| Item No. | Item Description      | Qty     | UOM            | Price per UOM   | Extension    |
|----------|-----------------------|---------|----------------|-----------------|--------------|
| 11.      | GRANOLA, LOW FAT BULK | 560,000 | Each (1/4 cup) | \$0.203/portion | \$113,680.00 |
|          |                       | 2,240   | Cases          | \$74.406/case   | \$166,669.44 |

**DESCRIPTION:**

- Low fat granola made with whole grain oats and whole grain wheat.
- One fourth (1/4) cup portion must provide 1oz. grain equivalent per the USDA Child Nutrition Program.
- Portion is defined as approximately a 1/4 cup to equal 1oz. grain equivalent.
- Required product information to include nutritional content analyzed on actual portion size, ingredient statement with allergens listed, and meal contribution in accordance with the USDA Child Nutrition Program. CN label is preferred. Letter of domestic certification is required on this product.
- "Sell by" "Use by" or any other food label dates noting expiration must be on each package or box.

**STANDARD:** Gavin's Cereal Cinnamon Granola #03220N, or equal. **PACK:** 25/10 oz. bags per case

**PACK IF DIFFERENT:** 6/48 oz. **BRAND IF DIFFERENT:** Tarrier / Rockin'Ola

**NUMBER OF CASES PER PALLET:** 50 cases

**NUMBER OF PALLETS PER TRUCKLOAD:** 36

**MINIMUM ORDER QUANTITY STATED BY THE CASE:** 1 pallet (50 cases)

**PRODUCT SHELF LIFE Days** 540 days ambient

**PRODUCT SHELF LIFE REFRIGERATED:** \_\_\_\_\_ **PRODUCT SHELF LIFE FROZEN:** \_\_\_\_\_

**PACKAGE SHELF LIFE CODE:(check one)** Use By \_\_\_ Sell By \_\_\_ Best Before   
 Expires On \_\_\_ Pack Code \_\_\_ Born On \_\_\_ Guaranteed Fresh \_\_\_

**MAXIMUM AMOUNT OF SHELF LIFE THAT COULD BE EXPIRED UPON DELIVERY:**

510 days

**EXAMPLE OF MFG'S. EXPIRATION DATE CODE:**

Best by 12/15/2022

**EXPLANATION OF MFG'S EXPIRATION DATE CODE:**

Best by 12/15/2022

**DOES MANUFACTURER PRACTICE HACCP?** Yes  No

Delivery \_\_calendar days after receipt of order. 14 calendar days



**PRICING SCHEDULE**

| Item No. | Item Description      | Qty      | UOM                   |                 | Extension    |
|----------|-----------------------|----------|-----------------------|-----------------|--------------|
| 98.      | BLACK BEANS, SEASONED | 1001,800 | Portions<br>(1/2 Cup) | \$0.235/portion | \$235,423.00 |
|          |                       | 700      | Cases                 | \$33.769/case   | \$23,638.30  |

**DESCRIPTION:**

- U.S. Grade A., lower sodium product preferred. Beans seasoned with hints of garlic, onion, and oregano.
- Approximately 25 (1/2 cup) servings per case and each serving must provide 1oz. meat alternate in accordance with the USDA Child Nutrition Program.
- Required product information to include nutritional content analyzed on actual portion size, ingredient statement with allergens listed, and meal contribution in accordance with the USDA Child Nutrition Program. CN label is preferred along with both combi and convection oven cooking instructions. Letter of domestic certification is required on this product.

**STANDARD:** Furmano's 10764 or equal. **PACK:** 6/#10 cans per case (144.65 servings per case).

**PACK IF DIFFERENT:** \_\_\_\_\_ **BRAND IF DIFFERENT:** \_\_\_\_\_

**NUMBER OF CASES PER PALLET:** 56 cases

**NUMBER OF PALLETS PER TRUCKLOAD:** 14 pallets

**MINIMUM ORDER QUANTITY STATED BY THE CASE:** 1 pallet (56 cases)

**PRODUCT SHELF LIFE** Days 1260 days ambient

**PRODUCT SHELF LIFE REFRIGERATED:** \_\_\_\_\_ **PRODUCT SHELF LIFE FROZEN:** \_\_\_\_\_

**PACKAGE SHELF LIFE CODE:**(check one) **Use By** \_\_\_ **Sell By** \_\_\_ **Best Before** \_\_\_  
**Expires On** \_\_\_ **Pack Code**  **Born On** \_\_\_ **Guaranteed Fresh** \_\_\_

**MAXIMUM AMOUNT OF SHELF LIFE THAT COULD BE EXPIRED UPON DELIVERY:**

1230 days expired

**EXAMPLE OF MFG'S. EXPIRATION DATE CODE:**

A19040

**EXPLANATION OF MFG'S EXPIRATION DATE CODE:**

(A) Represents the batch number, (19) Represents year of manufacture, (040) Represents day of manufacture in Julian dates

**DOES MANUFACTURER PRACTICE HACCP?** Yes  No

Delivery \_\_\_calendar days after receipt of order.

10 calendar days