July 9, 2024

TO: All Prospective Respondents

REF: Anne Arundel County Public Schools (AACPS)

Request for Bid #25CM-002, Materials of Instruction (MOI) Catalog Discount Program

FROM: Anne Arundel County Public Schools, Julie Hale, Senior Buyer Specialist 2644 Riva Road, Annapolis, MD 21401, jhale@aacps.org

ADDENDUM #2

The Referenced Addendum #2 consists of three (3) pages (including attachment).

Please be advised of the following clarification to the Subject RFB:

This bid is not designed for instructional assessments, curriculum-based programs, etc. Portions of your catalogs that contain curriculum-specific materials will not be considered. Anne Arundel County Public Schools procures curriculum materials under separate solicitations.

Be advised of the following change to the answer to question addressed in Addendum #1:

Original Question #1:

We wanted to confirm the district was accepting proposals from companies that provide educational software when saying "other educational tools".

Revised AACPS Answer #1:

Although educational software does technically qualify as Materials of Instruction (MOI), this bid is not being driven by curriculum and we will not be considering curriculum-based materials. See above.

Be advised of the following answers to additional questions submitted for the Subject RFB:

Question #1:

Can we provide a discount range, or does it have to be a flat percentage discount? For some manufacturers, we are able to offer much higher discounts off of MSRP than others, and a range would allow us to offer these discounted rates.

AACPS Answer #1:

Yes, you may offer a range of discounts as long as the discounts are at least 10%.

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Question #2:

If we provide range, how specific can we be? We are able to offer different discount points within manufacturers depending on the product type/category.

AACPS Answer #2:

You can be specific when offering discounts based on product type/category, but please keep in mind that end users will need to understand the structure to be able to confirm pricing.

Question #3:

Are we able to specify which manufacturers the discounts cover? This differs per manufacturer, and so we would like to make sure exclusions are allowed if there are any.

AACPS Answer #3:

Yes, but again, it needs to be clear to end users. Exclusions should be kept to a very minimum.

What is the "Completed Acknowledgement of Nepotism Policies" as listed on checklist item 26.e.?

AACPS Answer #4:

This form was inadvertently left off the RFB. The form is attached and is a requirement for all bidders to complete.

These are the only responses contemplated by this Addendum #2. All other Specifications, Terms, and Conditions shall remain as originally stated.

THE COMPLETE ADDENDUM AND THE COMPLETED "ACKNOWLEDGEMENT OF NEPOTISM POLICY" MUST BE RETURNED WITH THE BID SUBMISSION.

