

RFP 24T2
SCHOOL BUSES

FACT SHEET

A. **Overview:** This recommendation is to establish a contract for the purchase and delivery of school buses. Bids were opened on October 11, 2023.

1. **Bid participation:**

22 proposals downloaded
3 companies submitted a proposal

2. **Proposals were received from:**

American Truck and Bus, Inc. dba: American Bus Sales and Service (Annapolis, MD)
i.g. Burton & Company, Inc. (Milford, DE)
K. Neal International Trucks, Inc. dba: K. Neal Truck and Bus Center (Hyattsville, MD)

3. **Other Facts:**

- The contract will be effective from date of award through October 31, 2026, with one, two-year renewal option available.
- Award is recommended for all three vendors to ensure Frederick County Public Schools has a pool of vendors to purchase buses from.
- This contract will to be administered by Fred Punturiero, Director, Transportation.

4. **Source of Funding:** FY24 Approved Operating Budget and contingent upon Board approval of FY25 and FY26 Operating Budget.

B. **Recommendation:** Staff recommends that RFP 24T2, School Buses, be awarded to American Truck and Bus, Inc. dba: American Bus Sales and Service; i.g. Burton & Company, Inc.; and K. Neal International Trucks, Inc. dba: K. Neal Truck and Bus Center per the attached Bid Tabulation.

C. **Action taken by the Board (Purchasing use only):**

<input checked="" type="checkbox"/> Approved	<input type="checkbox"/> Denied	<input type="checkbox"/> Deferred	<input type="checkbox"/> Other	DG/sg
11.20.23 Date	<input type="checkbox"/> Date	<input type="checkbox"/> Date	<input type="checkbox"/> Date	BOE Mtg.: 11.20.23

RFP 24T2. SCHOOL BUSES
BID TABULATION

	American Truck and Bus, Inc. dba: American Bus Sales and Service			i.g. Burton & Company, Inc.			K. Neal International Trucks, Inc. dba: K. Neal Truck and Bus Center		
	Make/Model	Production Year	Bid Price	Make/Model	Production Year	Bid Price	Make/Model	Production Year	Bid Price
Base Bid - 48 Passenger School Bus with Flat Floor, Wheelchair Lift and Air Conditioning - Type C	Thomas Saf-T-Liner C2	2025	\$ 140,069.00	Blue Bird Vision	2024	\$ 161,349.00	IC CE/PB110	2025	\$ 157,401.00
Base Bid - 64/66 Passenger School Bus - Type C	Thomas Saf-T-Liner C2	2025	\$ 132,884.00	Blue Bird Vision	2024	\$ 137,509.00	IC CE/PB110	2025	\$ 141,782.00
Options:		Unit	Price		Unit	Price		Unit	Price
Outside Storage/Luggage Compartment:									
Left			\$ 1,575.00			\$ 2,377.00			\$ 900.00
Right			\$ 1,575.00			\$ 2,377.00			\$ 1,200.00
Three (3) Point Seatbelt:									
48 Passenger		each	\$ 146.00			\$ 4,003.00		each	\$ 375.00
64 Passenger		each	\$ 146.00			\$ 11,121.00		each	\$ 375.00
Back-up Spotlight			\$ 334.00			Not Available			Not Available
Back-up Camera			\$ 885.00			\$ 317.00			\$ 1,033.00
First Piece Inspection for LEA representatives @ factory w/ all expense borne by vendor		per person	\$ 1,500.00			\$ 2,400.00			\$ 2,100.00