



## BoardDocs Cover Page

(Due to final Cabinet-level approval on Monday at noon, 2+ weeks prior to BOE meeting date)

Meeting Date:	June 27, 2018		
Agenda Session: (Category)	<input type="checkbox"/> Closed <input type="checkbox"/> Public Hearing	<input type="checkbox"/> Regular (Information, Reports, System Recognitions) <input checked="" type="checkbox"/> Work Session (Bids, former F&F items)	
Title (Subject):	Bid 18T7, Type II (24 Passenger) School Buses		
Access:	<input type="checkbox"/> Private	<input checked="" type="checkbox"/> Public	
Type:	<input checked="" type="checkbox"/> Action (e.g., bids) <input type="checkbox"/> Action/Consent (e.g., staffing, grants over \$25k) <input type="checkbox"/> Discussion	<input type="checkbox"/> Information (e.g., grants under \$25k) <input type="checkbox"/> Report	
Aspirational Goals: (May select multiple)	<input type="checkbox"/> 1-Student Achievement <input type="checkbox"/> 2-Effective and Engaged Staff <input checked="" type="checkbox"/> 3-Resource Allocation	<input type="checkbox"/> 4-Family and Community Involvement <input type="checkbox"/> 5-Health and Safety	
Recommended Action:	Board approval of Bid 18T7, Type II (24 Passenger) School Buses		
Backup Documents:	<input checked="" type="checkbox"/> YES <input type="checkbox"/> NO If yes, how many? <u>1</u> Is one a PowerPoint (PPT): <input type="checkbox"/> YES <input checked="" type="checkbox"/> NO	Submitted: <input checked="" type="checkbox"/> Herewith <input type="checkbox"/> Later <input type="checkbox"/> Both Comment: _____	
<b>Immediately following receipt of an email confirmation that this item has been approved by the Superintendent, the person posting this agenda topic to BoardDocs is responsible for emailing the approved PPT to <a href="mailto:tim.dean@fcps.org">tim.dean@fcps.org</a>.</b>			

**PURPOSE OF PRESENTATION:** Staff has reviewed the attached contract and recommends approval by the Board of Education of Frederick County.

**BACKGROUND/SUMMARY:** This recommendation is to establish a contract for the purchase of type II (24 passenger) school buses.

**PRESENTER(S) & TITLE(S):**

Kim Miskell, Assistant Purchasing Manager

Mark Maggitti, Fleet Maintenance Manager, Transportation

**SUBMITTED BY:**

Stephen P. Starmer, C.P.M., CSBA, Purchasing Manager

Leslie R. Pellegrino, Chief Financial Officer

**BID 18T7**  
**TYPE II (24 PASSENGER) SCHOOL BUSES**

**FACT SHEET**

A. **Overview:** This recommendation is to establish a contract for the purchase and delivery of type II (24 passenger) school buses. Bids were opened on June 5, 2018.

1. **Bid participation:**

14 bids downloaded  
3 companies submitted a bid

2. **Bids were received from:**

**American Truck and Bus, Inc. dab: American Bus Sales and Service (Annapolis, MD)**  
**I.G. Burton & Company, Inc. (Milford, DE)**  
**K. Neal International Trucks, Inc. (Hyattsville, MD)**

3. **Other facts:**

- In an initiative to create leverage and reduce prices over the life of the contract, Frederick County Public Schools (FCPS) served as the lead agency, collaborating bid specifications, with several Local Education Agencies (LEA's).
- The contract term will be effective from the date of award through June 30, 2020, with two additional two-year renewal options available.
- This is an open requirements type contract and orders will be placed individually by each participating LEA.
- This contract will be administered by Mark Maggitti, Fleet Maintenance Manager.

4. **Source of funding:** FY19 Approved Operating Budget and contingent upon Board approval of FY20 Operating Budget.

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B. **Recommendation:** Staff recommends that Bid 18T7, Type II (24 Passenger) School Buses, be awarded to American Truck & Bus, Inc. (Annapolis, MD); K. Neal International Trucks, Inc. (Hyattsville, MD); and i.g. Burton & Company, Inc. (Milford, DE) per the attached bid tabulation.

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C. **Action taken by the Board (Purchasing use only):**

<u>AB</u> Approved	<u>      </u> Denied	<u>      </u> Deferred	<u>      </u> Other	KM/ab
<u>6.27.18</u> Date	<u>      </u> Date	<u>      </u> Date	<u>      </u> Date	BOE Mtg.: 06.27.18

**Bid 18T7, Type II (24 Passenger) School Buses - Bid Tabulation**

	I. G. Burton (Blue Bird)			K. Neal (Collins)			American Bus (Thomas)	
	GM Chassis	Ford Econoline Chassis	Ford Transit Chassis	GM Chassis	Ford Econoline Chassis	Ford Transit Chassis	GM Chassis	Ford Econoline Chassis
<b>Chassis Options</b>								
GM 139" wheelbase DRW	\$ 60,216.00	N/A	N/A	\$ 54,040.00	N/A	N/A	\$ 49,763.00	N/A
GM 159" wheelbase DRW	\$ 61,270.00	N/A	N/A	\$ 54,957.00	N/A	N/A	\$ 49,825.00	N/A
Ford Econoline 138" wheelbase DRW	N/A	\$ 61,843.00	N/A	N/A	\$ 54,275.00		N/A	\$ 51,860.00
Ford Econoline 158" wheelbase DRW	N/A	\$ 62,977.00	N/A	N/A	\$ 55,192.00		N/A	\$ 54,590.00
Ford Transit 138" wheelbase DRW	N/A	N/A	Not Available	N/A		N/A	N/A	N/A
Ford Transit 156" wheelbase DRW	N/A	N/A	\$ 66,340.00	N/A		\$ 58,956.00	N/A	\$ -
Min 3 yr 36,000 mile chassis warranty	STD	STD	STD					\$ -
Min 5 yr 60,000 mile chassis warranty	\$ 1,400.00	\$ 4,150.00	\$ 4,150.00					\$ -
<b>Engine Options</b>								
4.3L v6 Gas GM	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
6.0L Gas GM	STD	N/A	N/A	INC.	N/A	N/A	\$ -	N/A
Propane GM	N/A	N/A	N/A	\$ 16,479.00	N/A	N/A	N/A	N/A
5.4L Gas Ford Econoline	N/A	Not Available	N/A	N/A	STD	N/A	N/A	N/A
6.8L Gas Ford Econoline	N/A	STD	N/A	N/A	\$ 395.00	N/A	N/A	\$ -
Propane Ford Econoline	N/A	\$ 20,474.00	N/A	N/A	N/A	N/A	N/A	N/A
Electric Ford Econoline	N/A	\$ 166,837.00	N/A	N/A	N/A	N/A	N/A	N/A
3.2L Diesel Ford	N/A	N/A	STD	N/A	N/A	\$ 3,269.00	N/A	N/A
<b>Body Options</b>								
Wheel Chair Lift	\$ 11,207.00	\$ 11,207.00	N/A	\$ 8,658.00	\$ 8,658.00	\$ 4,892.00	\$ 4,956.00	\$ 4,954.00
3 yr unlimited mileage body warranty	\$ 750.00	\$ 750.00	\$ 750.00	N/A	N/A	N/A	\$ 280.00	\$ 280.00
5 yr unlimited mileage body warranty	N/A	N/A	N/A	STD	STD	STD	\$ 392.00	\$ 392.00
<b>Seating Options</b>								
3-3 Seating	STD	STD	N/A	INC.	INC.	N/A	\$ -	\$ -
3-2 Seating	STD W/ 5 ROWS	STD W/ 5 ROWS	STD	\$ (197.00)	\$ (197.00)	\$ 250.00	\$ (225.00)	\$ (225.00)
5 Row Seating (156"-159" wb)	\$ 412.00	\$ 412.00	STD	\$ 686.00	\$ 686.00	\$ 652.00	\$ 1,583.00	\$ 1,591.00
4 Row Seating (138"-139" wb)	STD	STD	N/A FOR 24 PSG.	INC.	INC.	INC.	\$ -	\$ -
Integrated child seats 2 position (\$ per seat)	\$ 678.00	\$ 678.00	\$ 678.00	\$ 644.00	\$ 644.00	\$ 644.00	\$ 504.00	\$ 504.00
Integrated child seats 1 position (\$ per seat)	\$ 447.00	\$ 447.00	\$ 447.00	\$ 473.00	\$ 473.00	\$ 473.00	\$ 412.00	\$ 412.00
Lap belt (\$ per belt)	\$ 15.00	\$ 15.00	\$ 15.00	INC. ALL BUSES	INC. ALL BUSES	INC. ALL BUSES	\$ 17.00	\$ 17.00
2-3 pt belts 30" seat (\$ per seat)	\$ 273.00	\$ 273.00	\$ 273.00	\$ 482.00	\$ 482.00	\$ 482.00	\$ 472.00	\$ 472.00
2-3 pt belts 39" seat (\$ per seat)	\$ 385.00	\$ 385.00	\$ 385.00	\$ 603.00	\$ 603.00	\$ 802.00	\$ 527.00	\$ 527.00
<b>Driver Assist Options</b>								
Back up sensors	\$ 215.00	\$ 215.00	\$ 215.00	\$ 1,037.00	\$ 1,037.00	\$ 1,037.00	N/A	N/A
Back up camera	\$ 314.00	\$ 314.00	\$ 314.00	\$ 324.00	\$ 324.00	\$ 324.00	\$ 293.00	\$ 293.00
Electric Service Door w/ outside switch	\$ 139.00	\$ 139.00	\$ 139.00	\$ 625.00	\$ 625.00	\$ 625.00	\$ 490.00	\$ 490.00
Electric Crossing Guard	\$ 372.00	\$ 372.00	\$ 372.00	\$ 259.00	\$ 259.00	\$ 259.00	\$ 272.00	\$ 272.00
Child Remender System	\$ 192.00	\$ 192.00	\$ 192.00	\$ 230.00	\$ 230.00	\$ 230.00	\$ 113.00	\$ 113.00
AM/FM Radio with CD player	\$ 285.00	\$ 285.00	\$ 285.00	\$ 225.00	\$ 225.00	\$ 225.00	\$ 298.00	\$ 298.00
<b>Bus Number Options</b>								
2" interior bus number	\$ 50.00	\$ 50.00	\$ 50.00	\$ 10.00	\$ 10.00	\$ 10.00	\$ 25.00	\$ 25.00
Roof bus number	\$ 125.00	\$ 125.00	\$ 125.00	\$ 100.00	\$ 100.00	\$ 100.00	\$ 125.00	\$ 125.00
<b>Rear A/C Options</b>								
30,000 BTU	STD	STD	STD	INC. IN BASE	INC. IN BASE	INC. IN BASE	N/A	N/A
55,000 BTU	\$ 5,604.00	\$ 5,604.00	\$ 5,604.00	\$ 2,676.00	\$ 2,676.00	\$ 2,676.00	\$ -	\$ -
63,000 BTU min	\$ 5,607.00	\$ 5,607.00	\$ 5,607.00	\$ 3,396.00	\$ 3,948.00	\$ 3,948.00	\$ 432.00	\$ 432.00
<b>First Piece Inspection (per person)</b>	\$ 1,420.00	\$ 1,420.00	\$ 1,420.00	\$ 1,800.00	\$ 1,800.00	\$ 1,800.00	\$ 1,600.00	\$ 1,600.00