



May 2, 2013

Mr. Brad Shaw, Region Vice President  
Office Depot, Incorporated  
6304 Woodside Court  
Columbia, Maryland 21046

Reference: Contract 11CM-221  
Office Supplies | Modification #4

Dear Mr. Shaw,

This Modification #4 serves to amend Contract 11CM-221, dated as of January 1, 2012, including all amendments, modifications to date, and delineates the parties desire to amend the Contract as provided herein:

1. The Memorandum of Understanding between the Baltimore Regional Cooperative Purchasing Committee and Chief Purchasing Officers Committee, dated as of April 9, 2009 represents the agreement between the parties to work together to further the procurement activities of both regional consortiums. They have both, through agreement of their Boards, agreed to call their joint activities under the auspices of the Mid-Atlantic Purchasing Team or MAPT. This Contract 11CM-221 is now considered a MAPT Contract under Anne Arundel County Public Schools, who continues to function as the lead agency and agent for this procurement.
2. The list of HP toner cartridges that are available under the HP Big Deal program pricing has increased in accordance with the attached AACPS Cooperative – HP Bid Deal Items list. These products will continue to be reviewed each year to ensure that the list contains the most widely purchased toner cartridges.
3. Office Depot has agreed to make available under this Contract, a purchasing program for the buying of “money cards/gift cards” from Office Depot that can be used for future purchases from Office Depot. Discounts for purchases of these cards are available as per the following schedule:

Single Order Value	Discount
\$ 1 - \$ 10,000	0%
\$ 10,001 - \$ 50,000	3%
\$ 50,001 - \$ 100,000	5%
\$ 100,001 - \$ 250,000	7.50%
\$ 250,001 - \$ 500,000	9%
\$ 500,001 - \$ 750,000	12%
Over \$ 750,001	15%

Requesting MAPT participant will be required to execute an Office Depot Money Card/ Gift Card Agreement, which will be presented to the participant upon request.

4. Office Depot has agreed to conduct a formal quarterly Business Review at such time where Office Depot will provide a usage report that indicates those order line items where the price of the line item sku on [www.officedepot.com](http://www.officedepot.com) at the time of the order, was priced lower than the pricing for the line item sku pursuant to the pricing methodology set forth in the Contract ("discount from list price methodology"). Office Depot and AACPS will review the report and work together to identify ways to reduce the frequency of this occurrence. Any actions taken will be subject to mutual written agreement (including e-Mail.)
5. Effective May 10, 2013, and in accordance with Bid Work Sheet 4: Program Growth, pricing shall be applicable at the \$6.75M volume increase level, which increases the catalog discount percentage by an additional 3% by each category.

These are the only changes contemplated by this Modification #4. All other terms, conditions and pricing shall remain the same. If there are any questions pertaining to this matter, please contact me at 410-222-5161 or [dgroat@aacps.org](mailto:dgroat@aacps.org). Thank you for your active interest in making this multi-regional contract so successful and beneficial to all participating entities.

Approved:



Deborah S. Groat, C.P.M., CPPB  
Supervisor of Purchasing

Approved:



Brad Shaw  
Region Vice President  
Office Depot, Incorporated

DSG/dsg

cc: Bill Hubbard  
Harry Bain (BRCPC)  
Tom Savoie (CPOC)  
Contract File



AACPS Consortium		Previous per cartridge Big Deal Savings	AACPS per cartridge Big Deal Savings	Change in per cartridge Big Deal Savings	Value of Current Big Deal to AACPS	Value of Proposed Big Deal to AACPS
Printer	HP Model					
4,4M,4+,4M+,5,5M,5N	92298A		\$8.00	\$0.00	\$72.00	\$72.00
5P,5MP,6P,6MP	C3903A		\$6.81	\$0.00	\$61.29	\$61.29
5SI Series, 8000	C3909A		\$14.87	\$0.00	\$29.34	\$29.34
2100, 2200	C4096A		\$8.95	\$0.00	\$2,318.05	\$2,318.05
4000, 4050	C4127X		\$11.38	\$0.00	\$1,547.68	\$1,547.68
8100, 8150	C4182X		\$16.83	\$0.00	\$289.28	\$289.28
1000,1200,1220,3300,3380	C7115A		\$4.45	\$0.00	\$1,108.05	\$1,108.05
1200,1220,3300,3380 (not for 1000)	C7115X		\$4.88	\$0.00	\$588.06	\$588.06
4100	C8081X		\$11.38	\$0.00	\$1,854.94	\$1,854.94
4100 (dual-pack)	C8081D		\$9.31	\$0.00	\$363.09	\$363.09
9000, 9040, 9050, m9040/9050	C8543X		\$21.38	\$0.00	\$363.48	\$363.48
CLJ 4600/4650 - Black	C9720A		\$11.30	\$0.00	\$2,408.90	\$2,408.90
CLJ 4600/4650 - Cyan	C9721A		\$11.91	\$0.00	\$1,726.95	\$1,726.95
CLJ 4600/4650 - Yellow	C9722A		\$11.91	\$0.00	\$1,810.32	\$1,810.32
CLJ 4600/4650 - Magenta	C9723A		\$11.91	\$0.00	\$1,774.59	\$1,774.59
CLJ 5500/5550 - Black	C9730A		\$15.87	\$0.00	\$517.11	\$517.11
CLJ 5500/5550 - Cyan	C9731A		\$17.09	\$0.00	\$393.07	\$393.07
CLJ 5500/5550 - Yellow	C9732A		\$17.09	\$0.00	\$478.52	\$478.52
CLJ 5500/5550 - Magenta	C9733A		\$17.09	\$0.00	\$461.43	\$461.43
P1005, P1006 (dual-pack)	CB435D		\$4.64	\$0.00	\$134.56	\$134.56
P1505, M1522n mfp	CB436A		\$4.45	\$0.00	\$780.95	\$780.95
P1505, M1522n mfp (dual-pack)	CB436D		\$5.33	\$0.00	\$373.10	\$373.10
P4014, P4015, P4515	CC364A		\$9.83	\$0.00	\$2,880.19	\$2,880.19
P4015, P4515 (not for P4014)	CC364X		\$17.48	\$0.00	\$1,293.52	\$1,293.52
4200	Q1338A		\$9.76	\$0.00	\$1,424.96	\$1,424.96
2300	Q2610A		\$10.78	\$0.00	\$1,269.88	\$1,269.88
2300 (dual-pack)	Q2610D		\$15.75	\$0.00	\$173.25	\$173.25
10XX / 30XX series, M1005 mfp, M1319 mfp	Q2612A		\$4.45	\$0.00	\$1,330.55	\$1,330.55
10XX / 30XX series, M1005 mfp, M1319 mfp (dual-pack)	Q2612D		\$7.98	\$0.00	\$573.12	\$573.12
1300	Q2613A		\$5.22	\$0.00	\$787.34	\$787.34
1300	Q2613X		\$6.47	\$0.00	\$420.55	\$420.55
4240, 4250, 4350	Q5942A		\$9.48	\$0.00	\$2,743.40	\$2,743.40
4250, 4350 (not for 4240)	Q5942X		\$17.50	\$0.00	\$2,310.00	\$2,310.00
4250, 4350 (dual-pack; not for 4240)	Q5942XD		\$25.79	\$0.00	\$1,418.45	\$1,418.45
1180, 1320, 3390	Q5949A		\$5.22	\$0.00	\$2,709.18	\$2,709.18
1320, 3390 (not for 1180)	Q5949X		\$11.68	\$0.00	\$1,915.52	\$1,915.52
1320, 3390 (dual-pack; not for 1180)	Q5949XD		\$9.58	\$0.00	\$402.36	\$402.36
CLJ 4700 - Black	Q5950A		\$11.28	\$0.00	\$2,808.72	\$2,808.72
CLJ 4700 - Cyan	Q5951A		\$12.48	\$0.00	\$1,834.56	\$1,834.56
CLJ 4700 - Yellow	Q5952A		\$12.48	\$0.00	\$1,535.04	\$1,535.04
CLJ 4700 - Magenta	Q5953A		\$12.48	\$0.00	\$1,447.68	\$1,447.68
CLJ 1600, 2600/2805, CM1015/1017 mfp - Black	Q6000A		\$3.73	\$0.00	\$1,070.51	\$1,070.51
CLJ 1600, 2600/2805, CM1015/1017 mfp - Cyan	Q6001A		\$4.07	\$0.00	\$504.68	\$504.68
CLJ 1600, 2600/2805, CM1015/1017 mfp - Yellow	Q6002A		\$4.07	\$0.00	\$512.62	\$512.62
CLJ 1600, 2600/2805, CM1015/1017 mfp - Magenta	Q6003A		\$4.07	\$0.00	\$472.12	\$472.12
CLJ 3600/3800, CP3505 - Black	Q6470A		\$6.40	\$0.00	\$2,511.60	\$2,511.60
2400, 2420, 2430	Q6511A		\$7.87	\$0.00	\$1,794.36	\$1,794.36
2400, 2420, 2430	Q6511X		\$16.14	\$0.00	\$742.44	\$742.44
2400, 2420, 2430 (dual-pack)	Q6511XD		\$13.25	\$0.00	\$66.25	\$66.25
P3005, M3027 mfp, M3035 mfp	Q7551A		\$6.23	\$0.00	\$4,189.07	\$4,189.07
P3005, M3027 mfp, M3035 mfp	Q7551X		\$16.65	\$0.00	\$1,465.95	\$1,465.95
P3005, M3027 mfp, M3035 mfp (dual-pack)	Q7551XD		\$24.77	\$0.00	\$891.72	\$891.72
P2015, M2727 mfp	Q7553A		\$5.11	\$0.00	\$1,548.33	\$1,548.33

P2015, M2727 mfp	Q7553X			\$9.43	\$0.00	\$1,395.64	\$1,395.64
P2015, M2727 mfp (dual-pack)	Q7553XD			\$16.89	\$0.00	\$456.03	\$456.03
P2035, P2055	CE505A	\$	5.05	\$8.98	<del>\$2.02</del>	\$7,726.50	\$13,739.40
P2055 (not for P2035)	CE505X	\$	9.27	\$16.48	<del>\$7.21</del>	\$2,882.97	\$5,125.26
P2055 (X-cartridge dual-pack; not for P2035)	CE505XD	\$	9.30	\$29.76	<del>\$20.46</del>	\$651.00	\$2,083.20
HP 45 Black Inkjet Print Cartridge	51645A	\$	4.01	\$2.20	<del>\$1.81</del>	\$785.96	\$431.20
HP 23 Tri-color Inkjet Print Cartridge	C1823D	\$	5.02	\$2.71	<del>\$2.31</del>	\$311.24	\$168.02
<b>POTENTIAL BIG DEAL ADDITIONS:</b>							
CP2025, CM2320 mfp - Black	CC530A	\$	-	\$7.81	<del>\$7.81</del>	\$0.00	\$2,413.29
CP2025, CM2320 mfp - Black (dual-pack)	CC530AD	\$	-	\$11.19	<del>\$11.19</del>	\$0.00	\$1,242.09
CP2025, CM2320 mfp - Cyan	CC531A	\$	-	\$7.70	<del>\$7.70</del>	\$0.00	\$2,487.10
CP2025, CM2320 mfp - Yellow	CC532A	\$	-	\$7.70	<del>\$7.70</del>	\$0.00	\$2,494.80
CP2025, CM2320 mfp - Magenta	CC533A	\$	-	\$7.70	<del>\$7.70</del>	\$0.00	\$2,464.00
CP3525, CM3530 mfp - Black	CE250A	\$	-	\$6.56	<del>\$6.56</del>	\$0.00	\$1,592.16
CP3525, CM3530 mfp - Black (high-yield)	CE250X	\$	-	\$12.42	<del>\$12.42</del>	\$0.00	\$534.06
CP3525, CM3530 mfp - Black (dual-pack)	CE250XD	\$	-	\$22.36	<del>\$22.36</del>	\$0.00	\$0.00
CP3525, CM3530 mfp - Cyan	CE251A	\$	-	\$16.80	<del>\$16.80</del>	\$0.00	\$2,116.80
CP3525, CM3530 mfp - Yellow	CE252A	\$	-	\$16.80	<del>\$16.80</del>	\$0.00	\$1,999.20
CP3525, CM3530 mfp - Magenta	CE253A	\$	-	\$16.80	<del>\$16.80</del>	\$0.00	\$1,915.20
P3015, M521/M525 mfp	CE255A	\$	-	\$11.12	<del>\$11.12</del>	\$0.00	\$4,803.84
P3015, M521/M525 mfp	CE255X	\$	-	\$17.29	<del>\$17.29</del>	\$0.00	\$1,417.78
P3015, M521/M525 mfp (dual-pack)	CE255XD	\$	-	\$31.11	<del>\$31.11</del>	\$0.00	\$559.98
P2035, P2055 (A-cartridge dual-pack)	CE505D	\$	-	\$16.22	<del>\$16.22</del>	\$0.00	\$989.42
CLJ 3800, CP3505 - Cyan	Q7581A	\$	-	\$12.00	<del>\$12.00</del>	\$0.00	\$1,360.00
CLJ 3800, CP3505 - Yellow	Q7582A	\$	-	\$12.00	<del>\$12.00</del>	\$0.00	\$1,488.00
CLJ 3800, CP3505 - Magenta	Q7583A	\$	-	\$12.00	<del>\$12.00</del>	\$0.00	\$1,368.00
<b>Total</b>						<b>\$78,650.00</b>	<b>\$119,105.13</b>