

**10. Contract:** Freight/Logistics Consulting Services  
**Contract #:** JMI-604-11

**Term:** 5 years    **Extension:** 5 years    **Contract Ending Date:** 10/31/20  
**Estimated total award value:** \$ 50,000

**Board meeting date:** October 5, 2010  
**Bid issued:** June 17, 2010  
**Pre-bid meeting date:** N/A  
**Due date:** July 15, 2010  
**No. of vendors issued to:** 16  
**No. of bids received:** 1  
**No. of no-bids received:** 0

**Description:**

This contract consists of obtaining freight/logistics consulting services on an as-needed basis. The consultants' professional fees are earned based on performance by splitting the savings obtained (verified, calculated, post-shipment) with BCPS based on the net annual small package spent by BCPS. Services shall include the following tasks and deliverables, benchmarking services for inbound/outbound shipments, development of solicitation documents for outbound/inbound transportation solutions, and compliance services, as well as advising BCPS on the best-in-class package pricing, market analysis, and recommendations pertaining to in-bound and out-bound freight services. This is a Baltimore Regional Purchasing Committee and a Maryland/Washington Council of Governments initiative involving as many as 25 to 30 governmental entities. In the case of BRCPC/MWCOG, the fee would be based on the entire net annual small package spent by all participants. Baltimore County Public Schools served as the lead agency during the request for proposals process.

**Recommendation:**

Award of contract is recommended to:

P & A Associates, Inc.	Baltimore, MD
<b>Responsible school or office:</b>	Department of Fiscal Services
<b>Contact person:</b>	Barbara Burnopp
<b>Funding source:</b>	Operating budget