

# Maryland Motor Truck Association

Baltimore Regional Transportation Board  
October 2010

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# MMTA: Celebrating 75 Years

- Founded in 1935
- 900+ members
- Mission – To support and advocate for a safe, efficient and profitable trucking industry across all sectors and industry types, regardless of size, domicile or type of operation.

# Goals Today

- Focus on freight transportation
- Trucking trends
  - Economic impact
  - Capacity issues
  - Environmental issues
- Misperceptions about the industry
- Cooperative intermodal relationships

# Economic Impact

- 93% communities depend exclusively on trucks
- If you bought it, a truck brought it
  - Blizzards of 2009-2010
- 148,000 MD employees
- Pays almost \$7 billion in wages
- JIT deliveries
- Impact of distribution costs on consumer

# Capacity Constraints

- **Freight tonnage growth**
  - 25% by 2021
  - Trucks = 70% of total freight; nearly 100% of consumer products
- **Driver constraints**
  - Hours of service
  - CSA 2010
- **Transport efficiency**
  - True cost of delivery
  - More productive trucks
    - ME and VT pilot programs

# Environmental Issues

- Today's engines
  - 2010 engines – near zero NOX & PM emissions
  - 2014 fuel economy standards – lower GHG
- Governor's Climate Change Action Plan
  - Reduce idling (APU tax credit)
  - Reduce VMT (deadheads)
- “Liveable” communities
  - Population density = NIMBY

# Trucks and Trains

- Railroads as partners, not competitors
  - More than enough freight
- Last mile traveled
- Freight Rail Bottom Line Report
  - \$225 billion rail investment
  - 1 billion tons of freight shifted
  - 1% improvement in market share
  - Shippers will decide which mode makes sense
- Competition for funding to meet growing infrastructure & service demands

# Solutions

- Non-discretionary user of the roadways
- Quality of life contributions
- Connectivity across jurisdictions
  - Real estate disclosures
- Focus on bottlenecks
- Incentives to promote off-peak deliveries
  - Tax credits for shippers
  - Overnight tolls
- Sensible intermodal freight